

Chapter Dues Unification and Organizational Membership FAQs

Chapter Dues Unification Questions

Proposal

Q1: What are the chapters voting for exactly?

A1: The chapters are voting two proposals:

1. Move to a flat fee for chapter dues
2. Set a flat fee of \$25 for 2023

Q2: Why is a flat chapter dues rate being proposed?

A2: When someone purchases APIC membership, they review a list of available chapters and select their preferred group(s). Companies or other organizations purchasing Organizational Membership or other multi-membership options can also include chapter membership. However, their invoicing process is complicated by the variability of chapter membership dues both broadly and within the same state. (See Figure 1 for example of state variability.)

Currently,

- 79% of APIC members belong to at least one chapter
- 71% of Organizational Members have included a chapter with their purchase.

The flat chapter dues rate will simplify the chapters membership sales process for individuals and organizations since every U.S. group will charge the same fee.

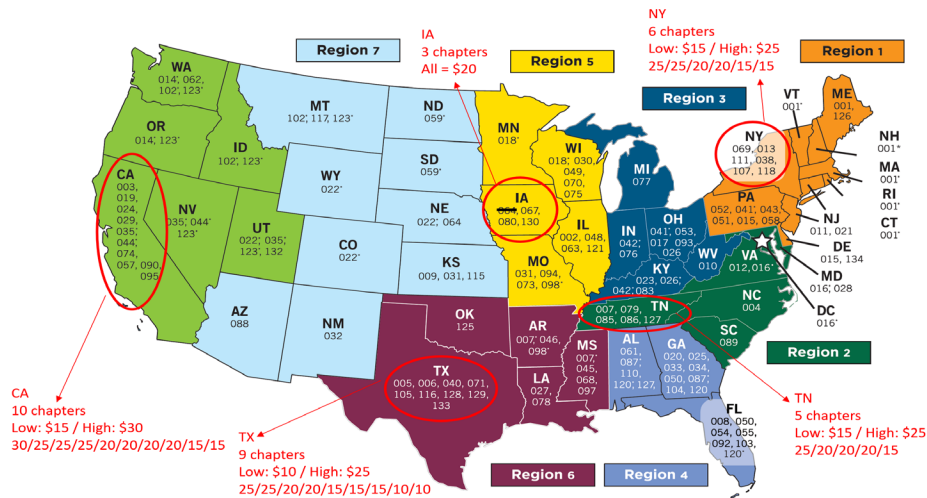


Figure 1. Variance of 2022 Chapter dues

Q3: Is the flat fee proposal for organizational membership or individual membership?

A3: The flat dues rate would apply to all chapter memberships whether via an organization or individual.

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Q4: What is the flat fee that is being proposed?

A4: A flat fee of \$25.00 is being proposed for all chapters in 2023. On the April 2023 Chapter Leader Call, there was a brief discussion about a different fee, however respondents preferred the \$25 option.

Q5: How will the proposal impact chapter budgets?

A5: Assuming the member count remains the same, the proposal will impact chapter budgets.

- 6% of APIC's U.S. chapters currently charge more than \$25. If there's no change to member count, the proposal would decrease their annual budget.
- 70% of APIC's U.S. chapters currently charge less than \$25. If there's no change to member count, the proposal would increase their annual budget.
- 23% of APIC's U.S. chapters currently charge \$25. If there's no change to member count, their annual budget would not change.

(See Figure 2 for 2022 Chapter dues distribution.)

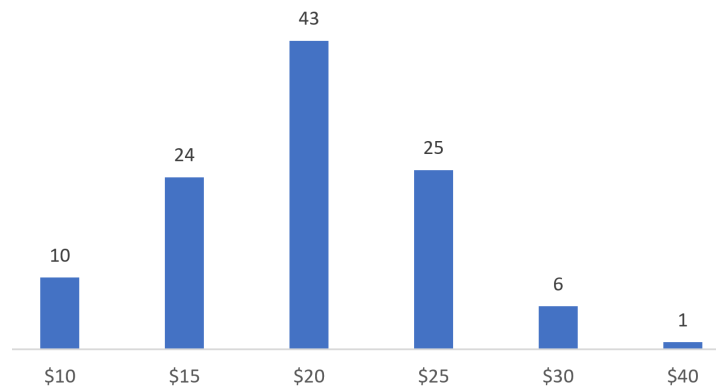


Figure 2: 2022 Chapter dues distribution

Q6: How will future increases in chapter dues be decided?

A6: Future increases will continue to be voted on by each Chapter Board and ultimately decided by a collective chapter vote. Chapter membership dues cannot exceed those of APIC.

Voting Process

Q7: Who will receive the communication including the link to submit the chapter's vote?

A7: The link to vote will be sent directly to all Chapter Presidents on April 17. If the president does not receive it, email chapters@apic.org.

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Q8: Should we send the proposal to the full chapter membership to vote? Or should this decision be made by the chapter board?

A8: Chapter dues are determined and approved by the Chapter Board. There is no need to share or include your chapter membership in the vote. The new dues assessment should be shared with members once it is approved.

Q9: What is required for the vote to pass?

A9: In order for the vote to pass and to maintain consistency with the chapter bylaws, every U.S. chapter must participate and agree/vote in favor of both components of the proposal.

Q10: Will there be a way to request exemptions?

A10: Given the complexity of the decision and implementation, approval from all U.S. chapters is required. There are no exemptions.

Impact on Members

Q11: Not everyone chooses to be part of a chapter. How would that be handled if the proposal is approved?

A11: There is no change to the current process. Chapter membership is not required, so individuals would still have the choice. APIC will continue to promote chapter membership as a value-added benefit of the APIC membership offering and experience for all members.

Q12: Some APIC members choose to belong to more than one chapter. If the proposal is approved, will members be limited to just one chapter?

A12: Individuals will still be able to join as many chapters as they want. They would pay a flat fee of \$25 per chapter they join.

Q13: How will chapters explain to members that the chapter rate is changing (if the proposal is approved)?

A13: If the chapter dues unification proposal passes, APIC will provide information and resources to chapter leaders to share with their members. Staff and MSC liaisons will also be available to present in chapter membership meetings, if/when requested.

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Organizational Membership Questions

Although the Chapter Dues Unification proposal applies to all membership types (individual, organizational), there were multiple questions about APIC's new Organizational Membership offering during the April 2023 Chapter Leader call.

Q1: How many members qualify for Organizational Membership?

A1: The smallest organizational membership tier is 6-10 members. The largest set tier is 91-100 people. There are custom solutions for groups of 101+.

Q2: When will the organizational option be available? How will the Organizational Membership work with each person's membership expiring at different times? Would it either overlap or lapse when transitioning to the new organization structure (if our organization goes that route)?

A2: Organizational Membership is available now. For individuals who are already members, there may be a one-time credit on the first year of Organizational dues (for the remaining months of the existing memberships). Everyone on the Organizational Membership roster will have the same membership end date.

Q3: Is there a discount for Organizational Membership?

A3: Pricing for the smallest tier – 6-10 members – includes a 10% discount on the cost of ten individual memberships. There are steeper discounts for larger tiers.

Q4: Are the prices for Organizational Memberships online?

A4: Prices for Organizational Membership are not included on the website, as we like to speak with the organizations to discuss their needs prior to initiating the process.

[Find more information on Organizational Membership here.](#)

If you have any questions about Organizational Membership, please contact Sara Miller (smiller@apic.org).